Higher education is constantly changing and adapting. In recent years there have been major changes in higher education brought about by significant shifts in the global economy, geopolitics, demographics, and public health that have impacted education abroad participation and operational viability. These challenges have led some institutions to reduce staffing, consolidate job responsibilities, and reorganize offices. Yet, students expect to be globally engaged and no college or university wants to leave their students without high-impact international opportunities vital to learning and career readiness. This is where Gateway comes in. We can provide staffing assistance in the short term, consult on the reorganization of existing offices to meet evolving demands, or help build capacity by working with institutions to establish their first education abroad office.

Gateway can provide affordable and tailored support to maintain education abroad operations and ensure continuity of services during times of transition.

Our Services

Gateway recognizes that many colleges and universities are facing significant structural and financial challenges that make it difficult to maintain the range and quality of education abroad operations and services. Through Gateway’s Virtual Education Abroad Office, institutions can continue an appropriate level of operations without maintaining costly staffing and physical infrastructure requirements. Our partnership services enable the continuation of the level of programming and services that students and their families have come to expect at a reduced cost to the institution. Whether for the short or long term, Gateway provides an affordable and efficient way for institutions to provide seamless continuity of education abroad operations and services. Our services span the full spectrum of a typical education abroad office’s core functions and are fully online and tailored specifically to the needs of our partner institutions.

**Virtual Education Abroad Office**

Gateway is your institutional partner for staffing and capacity-building in times of transition.

**Student Advising and Support Services**
- General information sessions
- Individual student advising
- Automated website chat
- Applications and admissions
- Program approval and course requirements
- Scholarship information
- Pre-departure and re-entry orientation

**Program Support and Portfolio Management**
- Portfolio review
- Program design and development
- Marketing and outreach
- Student recruitment
- Program evaluation
- Liaison with program providers
- Faculty engagement and support

**Operations and Administration**
- Data systems and processes
- Risk management
- Health and safety
- Billing
- Credit transfer
- Campus relations
- Outcomes assessment
- Records and registration
How it Works

We understand that each institution is unique and has its own needs, especially during times of transition. That is why Gateway’s Virtual Education Abroad Office is customized for each of our partner institutions to accommodate differences in institutional culture, size, and scope. The process is straightforward, and no infrastructure investment is required. Simply select one of Gateway’s three service plans that best meet the needs of your students and institutional circumstances and we will propose a tailored package. Whatever your institutional profile, we will become experts on your policies, procedures, and systems so that your students experience the service they have come to expect from your institution.

Gateway stands ready to work with you on providing affordable, cost-effective solutions to meet your education abroad office needs.

For more information on these services, please visit www.gatewayinternational.org/virtualoffice

Our Partner Institutions

Gateway works with a diverse array of public and private colleges and universities. Gateway supports institutions in the earliest stages of building an education abroad office and those that just need support to maintain operations during times of transition. Gateway can also assist institutions outside of the U.S. with developing support for U.S. education abroad programs at their sites abroad.

We are here to help.

Our Expertise

Gateway International Group offers highly professional and seasoned international educators who bring years of experience in higher education and have extensive knowledge of education abroad programming and practice. Gateway will assign a team of experienced advisors and other operational staff as needed to fit the goals of your institution.

Ms. Laurie Black
Affiliate

A seasoned international educator focused on innovative program design, effective advising, and increased access and enrollment growth for education abroad programs worldwide.

Ms. Daniela Ascarelli
Affiliate

A higher education leader with over 20 years developing global engagement strategies, leveraging sophisticated operational, and strong budgetary experience in education abroad.

Dr. Carrie Prior Wojenski
Affiliate

An experienced international educator with over 15 years’ experience managing education abroad offices, including on strategic office management, portfolio development, and integrating global learning with High Impact Practices.

Our Costs

Gateway understands the financial impact the Covid-19 pandemic is having on institutions and organizations around the world and as such, prioritizes efficiency and affordability in our pricing. Our prices are flexible and tailored, generally determined on institution size, project scope and expectations. To the extent possible and if requested, Gateway will employ experienced education abroad professionals who have lost their positions in result of the Covid-19 pandemic.

Our Costs

Gateway stands ready to work with you on providing affordable, cost-effective solutions to meet your education abroad office needs.

For more information on these services, please visit www.gatewayinternational.org/virtualoffice

PLAN A
Full Services

Gateway provides services that span the full spectrum of an education abroad office’s core functions, including:
1. Student advising and support services.
2. Program support and portfolio management.
3. Operations and administration.

PLAN B
Partial Services

Gateway will provide services in one or two distinct areas of the education abroad office’s functions. For example, an institution may decide to use Gateway for student advising and program support but continue to handle operations and administration in-house.

PLAN C
Select Services

Gateway provides select services as needed to maintain essential education abroad operations and ensure continuity of services during times of transition. This is a great way to support existing staffing and reinforce programming and services.