



Gateway Executive Search

In affiliation with Harris Search Associates

Next generation international
education leadership starts here



Gateway Executive Search is the only executive search firm distinguished by its expertise in international higher education and its understanding of comprehensive internationalization. International higher education is complex, made only more challenging by the pandemic, by tight budgets, and by shifting international priorities and strategies. At Gateway Executive Search, we understand the evolving nature of international higher education and can help you navigate the challenges and opportunities ahead in this new era. Let us be your partner as you look for the leadership you need.

Let Gateway Executive Search support you by identifying exceptional individuals exemplifying next generation leadership in international education.

OUR SERVICES

Gateway Executive Search specializes in supporting colleges, universities, companies, and associations around the world with seeking highly professional and experienced leaders engaged at all levels of the international education profession. Our search consultants have expertise in all aspects of international higher education, including, for example, education abroad programming, international student and scholar services, enrollment management and recruitment, international partnerships and linkages, international risk management, etc. We offer affordable and highly flexible services with both senior-level and mid-level executive searches and also provide support with securing interim appointments.



Senior-level
Executive Search

Filling senior leadership positions in international education can be challenging. Let Gateway Executive Search help you find senior leaders with the experience and vision needed to shape the scope and direction of your comprehensive internationalization efforts. Gateway can present you with the talent needed to shape and manage the future of your international strategy.



Mid-level
Executive Search

Mid-career professionals have a critical role to play in the day-to-day success of any international education operation, especially in periods of transition and change. Gateway has access to myriad professional organizations, associations, and a global pool of diverse mid-career professionals we leverage to identify and recruit talent in all areas of international education.



Interim
Leadership

If your institution is in transition and needs assistance with supporting operational continuity and maintaining momentum, an interim leadership placement may be the best solution. Gateway can assess your staffing needs and serve as your partner in identifying and placing experienced professionals as interim leaders to provide immediate expertise.

THE GATEWAY DIFFERENCE

Gateway has developed a five-step search process to successfully identify international education leaders who thrive at the institutions and organizations they serve. Each step provides a framework for an intentional search that is attuned to the needs of the client and to the marketplace of candidates, beginning with the assignment of a senior search consultant who will serve as your contact throughout the search.



OUR PRACTICE AREAS

International educators are a diverse group of professionals with myriad backgrounds, academic specializations, and titles, who play a vital role in leading comprehensive internationalization efforts. At Gateway, we have the expertise to find experienced and knowledgeable leaders to support every aspect of your international strategy. Examples of roles include:

- Vice Provost for Global Engagement
- Director of Education Abroad
- Director of International Students and Scholars
- Director of International Student
- Director of International Recruitment & Admissions
- Director of International Advancement
- Director of International Finance and Operations
- Director of International Health & Safety

OUR CLIENTS

Our clients include colleges and universities around the world, as well as education abroad provider organizations, professional associations and nonprofit organizations committed to international education. Let us support you by identifying exceptional individuals exemplifying next generation leadership in international education.

OUR AFFILIATE ORGANIZATION

Gateway is pleased to affiliate with Harris Search Associates, a leading global executive search and advisory firm and member of IIC Partners, one of the largest retained executive search organizations with offices in 34 countries worldwide. Harris Search Associates brings over 25 years of excellence in higher education executive search services.

Harris Search Associates
INNOVATION + TALENT

OUR TEAM

Gateway Executive Search brings depth and breadth of experience to executive search because of our people. Led by Drs. Rajika Bhandari, Harvey Charles and Catherine H. Winnie, Gateway retains an expert team of executive search consultants, themselves professional international educators with extensive networks through which to identify and recruit diverse talent.



Dr. Rajika Bhandari

A leading scholar-practitioner and thought leader of international higher education



Dr. Harvey Charles

An experienced senior international officer and scholar of international higher education.



Dr. Catherine Winnie

International education leader with over 30 years of experience in higher education



For more information on these services, please visit www.gatewayinternational.org/executivesearch